

## Message Text

CONFIDENTIAL

PAGE 01 HONG K 13230 060553Z

12

ACTION EA-09

INFO OCT-01 ISO-00 CIAE-00 INR-07 NSAE-00 CU-02 /019 W

----- 020687

R 060400Z NOV 75

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 7892

C O N F I D E N T I A L HONG KONG 13230

E.O. 11652: GDS

TAGS: PINR CH

SUBJ: PRC CHARGE IN MANILA HSIAO TEH

1. FOLLOWING IS A JOINT USLO-HONG KONG CONGEN MESSAGE.
  2. USLO OFFICERS HAVE HAD CONSIDERABLE DEALINGS WITH PRC CHARGE MANILA HSIAO TEH OVER THE PAST TWO YEARS IN CONNECTION WITH NEGOTIATIONS FOR THE US TOUR OF THE CHINESE ARCHEOLOGICAL EXHIBITION. DURING THOSE NEGOTIATIONS, HSIAO, THEN A FOREIGN MINISTRY INFORMATION DEPARTMENT DEPUTY DIRECTOR, PROVED A HIGHLY COMPETENT NEGOTIATOR, QUICK TO EXPLOIT HIS STRONG POINTS AND TO JUMP ON ANY WEAK POINTS IN OTHER'S ARGUMENTS. HE WAS UNFAILINGLY COURTEOUS THROUGHOUT THE SESSIONS, ALTHOUGH HIS BRIEF PROVIDED FOR PRACTICALLY NO FLEXIBILITY.
  3. HSIAO IS A RATHER TACITURN INDIVIDUAL, BUT HE HAS A SENSE OF HUMOR. HE PROBABLY UNDERSTANDS A LITTLE ENGLISH, BUT USED ONLY CHINESE IN CONVERSATIONS WITH USLO OFFICERS. HE BECAME QUITE FRIENDLY AS THE HUGE SUCCESS OF THE EXHIBITION IN THE UNITED STATES BECAME APPARENT. SUGGEST EMBASSY OFFICIALS REFER TO OUR LONG AND SUCCESSFUL ASSOCIATION ON THE ARCHEOLOGICAL EXHIBITION NEGOTIATIONS AS A BASIS FOR BUILDING USEFUL WORKING RELATIONSHIP.
- CROSS

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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BIOGRAPHIC INFORMATION, INTELLIGENCE ASSESSMENTS  
**Control Number:** n/a  
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**Draft Date:** 06 NOV 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ElyME  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
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**Executive Order:** GS  
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**Film Number:** D750385-0570  
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**Image Path:**  
**ISecure:** 1  
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**Office:** ACTION EA  
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**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
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**Status:** NATIVE  
**Subject:** PRC CHARGE IN MANILA HSIAO TEH  
**TAGS:** PINR, CH, (HSIAO TEH)  
**To:** STATE  
**Type:** TE  
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